

Presentation Material for Financial Results

Ended March 31, 2025

DaikyoNishikawa

DaikyoNishikawa Corporation

May 2025



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* "Net profit" in this presentation indicates "Profit attributable to owners of the parent".

Overseas consolidated subsidiaries for fiscal year under review is from January 1 to December 31.

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1. Financial Results for Fiscal 2024



Summary	Sales and profits increased compared to the earnings forecast announced in November
Net sales	Sales increased due to increased production volume by major customers
Operating profit	Profit increased due to increased sales, despite the impact of the exchange rate in Central America
Ordinary profit	Profit increased due to development discontinuation compensation income and foreign exchange gains recorded in the second half

(Millions of yen)

	FY2024 forecasts (Announced in Nov.)	FY2024	Changes	Rate of change
Net sales	166,900	168,561	1,661	1.0%
Operating profit	9,700	10,004	304	3.1%
Operating profit margin	5.8%	5.9%	0.1pts	
Ordinary profit	8,600	9,688	1,088	12.7%
Net profit	5,700	6,498	798	14.0%



Summary	Sales and profits increased compared with the previous fiscal year.
Net sales	Sales increased due to the full-year contribution of dual-shift production in North America and the impact of yen conversions, etc.
Operating profit	Profit increased due to cost improvement activities and a decrease in depreciation.
Ordinary profit	Increased mainly due to increased operating income, despite foreign exchange losses. (-386 million yen)

(Millions of yen)

	FY2023 actual	FY2024 actual	Changes	Rate of change
Net sales	159,019	168,561	9,541	6.0%
Operating profit	8,690	10,004	1,314	15.1%
Operating profit margin	5.5%	5.9%	0.4pts	
Ordinary profit	8,775	9,688	912	10.4%
Net profit	5,782	6,498	715	12.4%
Exchange rate (vs. U.S. dollar)	Actual: 140.55 yen	Actual: 151.57 yen		





FY2024 Operating Profit Increase/Decrease Factors (Year on Year)







Japan	Despite a decrease in production volume by major customers, sales increased due to an increase in tool sales and other sales
Central and North America	Sales increased due to the full-year contribution of dual-shift production in North America and the impact of yen conversions.
ASEAN	Sales decreased due to a decrease in production units by customers in both Thailand and Indonesia.
China and Korea	Sales increased due to an increase in product sales to local customers, an increase in equipment sales, and the impact of yen conversions.

(Millions of yen)

		FY2023	B actual	FY2024	l actual	Year on Ye	Year on Year changeChangesRate of change4990.5%		
		Net sales	Composition ratio	Net sales	Composition ratio	Changes	Rate of change		
Domestic	Japan	103,292	65.0%	103,791	61.6%	499	0.5%		
	Overseas Total	55,727	35.0%	64,769	38.4%	9,042	16.2%		
Oversees	Central and North America	38,181	24.0%	46,308	27.5%	8,126	21.3%		
Overseas	ASEAN	11,965	7.5%	10,807	6.4%	-1,157	-9.7%		
	China and Korea	5,580	3.5%	7,654	4.5%	2,073	37.2%		
Total		159,019	100.0%	168,561	100.0%	9,541	6.0%		



Japan	Profit increased due to cost improvement activities and a decrease in depreciation
Central and North America	Profit decreased due to a decrease in other sales in North America (compensation for delayed dual-shift operation was recorded in the previous fiscal year) and the impact of exchange rates in Central America.
ASEAN	Profit decreased due to the impact of lower sales, etc.
China and Korea	Losses narrowed due to an increase in tool sales and a decrease in launch costs.

(Millions of yen)

		FY2023	3 actual	FY2024	actual	Year on Year change		
		Operating profit	Composition ratio	Operating profit	Composition ratio	Changes	Rate of change	
Domestic	Japan	4,713	53.6%	6,797	66.6%	2,083	44.2%	
	Overseas Total	4,086	46.4%	3,403	33.4%	-683	-16.7%	
Overseas	Central and North America	3,697	_	2,957	_	-739	-20.0%	
	ASEAN	742	—	544	—	-198	-26.7%	
	China and Korea	-352	_	-98	_	254		
Consolidation adjustment		-110		-196				
	Total	8,690	100.0%	10,004	100.0%	1,314	15.1%	
						DaikyoNish	ikawa Corpora	



2. Financial Forecasts for Fiscal 2025



Assumptions Calculation based on our own assumptions, although there are uncertainties such as tariffs in the United States

Forecast lower sales and profits due to factors such as recent production trends, impact of exchange rate

and an increase in mass production preparation costs associated with new products.

Strive to improve performance by eliminating all kinds of waste and pursuing the essence of earning power

	FY2024 actual	FY2025 forecasts					
	Fullwoor	Fullwoor	Year on Ye	ar change			
	Full year	FY2025 foreca Full year Year Full year Changes 165,800 -2,3 7,100 -2,3 4.3% -1.6 6,900 -2,3 5,200 -1,3		Rate of change			
Net sales	168,561	165,800	-2,761	-1.6%			
Operating profit	10,004	7,100	-2,904	-29.0%			
Operating profit margin	5.9%	4.3%	-1.6Pts				
Ordinary profit	9,688	6,900	-2,788	-28.8%			
Net Profit	6,498	5,200	-1,298	-20.0%			
Exchange rate (vs. U.S. dollar)	Actual: 151.57 yen	Forecast: 144 yen					

(Millions of yen)

Estimated impact of tariffs

■Sales

Approx. 1% of consolidated net sales
 (Export from Japan and Mexico subsidiaries to the U.S.)

Material procurement

• The direct impact will be minor as the amount of import transactions in question is less than 1% of consolidated sales.

Production

• The indirect impact on automobiles and automobile parts exported to the U.S. through customers is difficult to estimate, so we have set it ourselves.

FY2025 Net Sales Increase/Decrease Factors (Year on Year)



Summary	Decreased due	to lower tool sales and oth	er sales, and the i	impact of exchange rates e	etc.	
Product sales	Expecting growt	h both domestic and overseas	s business			
Tool sales	A reactionary de	ecrease is expected due to the	tool sales for proc	lucts that began mass produ	ction recorded in the prev	ious fiscal year
(Millions of yer 180,000	1)	+673	-1,469	-896	-1,069	YoY change +2,761
140,000 - 120,000 -		 Number of units produced Global Mazda -1.6% Domestic Daihatsu +10.6% Increased sales for other customers 			 Impact of yen translation Central and North America: -1. ASEAN: 60 million yen China and Korea: 330 million y Impact of exchange in Central Ar 	63 billion yen en nerica +960 million yen
100,000 - 80,000 -	168,561					165,800
60,000 -						
20,000 -						
0	FY2024 Net sales (Actual)	Product sales	Tool sales	Other sales	Impact of exchange rate	FY2025 Net sales (Forecast) Nishikawa Corporat

FY2025 Operating Profit Increase/Decrease Factors (Year on Year)







In fiscal year 2025, production volume is expected to fall short of the previous fiscal year's results due to our own production volume assumptions



Capital Investment, Depreciation Expenses, and R&D Expenses





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3. Progress of the FY2027 Medium-Term Management Plan



Long-Term Vision

Vision 2040

An essential company where people with rich personalities pursue the possibilities of resins and contribute to people, society, and the earth on a global scale.

-Established a resin circulation cycle and is providing products to new fields. -Engagement has increased and all employees are proud of the company.



Materiality Management Manufacturing The earth **People & society** Bases · D&I Promotion and Respect for Human Improve financial performance · Develop and expand sales of high value-Rights Strengthen risk management added resin products Carbon neutral Career development Develop and expand sales of Circular economy DX promotion Branding environmentally friendly resin products · Fair and equitable business activities Contribution to the community





Work on measures to resolve issues and realize our long-term vision based on four management strategies

Medium-term Management Policy

- Create a model for a product that achieves a cyclical cycle of resin.
- Implement marketing with a view to doubling the number of business partners.
- Create a comfortable and pleasant work environment so that each employee can maximize his or her abilities.



Changes in the External Environment and Medium-Term Management Plan Policies



Changes in the external environment since the formulation of the medium-term management plan



Management that considers capital costs and stock prices

• Actively make growth investments aimed at the sustainable growth of the company, while implementing cash allocation that reconsiders the balance between returns to shareholders and employees.

Decline in the labor force in Japan

Improve business efficiency by updating seven core systems
Implement manufacturing strategies to improve added-value labor productivity (promotion of automation, non-stop production, quality improvement, IoT, etc.)

The outlook is becoming increasingly uncertain, but we will not change its targets in the medium-term management plan.

Review the level of strategies and measures and the timing of their implementation, and strive to achieve management targets.



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Solidify management foundation for sustainable growth in addition to securing stable earnings

Consolidated net sales : Maintain and expand business with existing OEMs while developing new OEMs/Tier 1s/new areas for sustained growth.
 Operating profit margin : Continue to strengthen CSR management to contribute to solving social issues and improve profitability by cutting fixed costs and reducing costs.
 ROE: Sustainably increase ROE by improving profitability, strengthening shareholder returns and optimization of cash reserves

	Previous Medium-	Medium-Term		Medium-Term Management Plan Indicators: Results/				rgets
	Term Management Plan (FY2023)	Management Plan Targets (FY2027)	Difference	7.4%	7.7%			9%
Consolidated	159 billion	180 billion	+21 billion	5.5%	5.9%	•••••		• 7% 180 billion yen
	yen	yen	yen	159 billion yen	168.5 billion yen	165.8 billion yen	× 1	24%
Operating profit margin	5.5%	7.0%	+1.5Pts	6% 77%	78%			66%
ROE	7.4%	9.0%	+1.6Pts	FY2023	FY2024	FY2025 (Forecast)	FY2026	FY2027 (Target)
	•			Other sales	Sales for Daihatsu	series Sales for Mazda serie	es ——Operating profit	margin —— ROE(%)

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Progress of the Medium-Term Management Plan Initiatives to Enhance Corporate Value



- In Nov. 2024, we formulated and announced initiatives to increase corporate value.
- In FY2024, although ROE performed well, PBR was 0.49 times at the end of March 2025 due to the decline in stock prices.
- Concrete financial strategies and growth stories and swiftly implement measures to increase corporate value



*PBR and ROE are calculated using the data at the end of each fiscal year. The closing stock price at the end of each fiscal year is used to calculate PBR.



Implementing a growth story aimed at enhancing corporate value and promoting effective measures









Basic policies and strategies

Cockpit

*A/B...Air bag

*HMI...Human Machine Interface (Equipment that acts as an intermediary between man and machine) *CCB...Cross Car Beam (Strength member frame supporting steering)

Initiatives to FY2027

Value Creation through Plastics and Providing Value as a System Creator

"Internalization of technology/skills required for interior system creators"

FY2024 performance

Completed construction of scenario for next-generation technology development

Technological Development of Next-generation Vehicles (A/B * Desktop Validation of Structural Development)





Realization model-based development of highly efficient short-term development processes



Basic policies and strategies

Front end

Maximize basic functions (safety, aerodynamics and cooling) with optimum structure

" Light collision damage/aerodynamic performance/cooling, Integration of ADAS and design"









Basic policies and strategies Model-based development (MBD) and Model-based research (MBR)

Make evolve a MBR • MBD to realize a highly efficient short-term development-process

FY2024 performance

Initiatives to FY2027



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Sales Expansion



Promote the development of high-value-added and environment-friendly products, leading to the acquisition of new orders in the global market

Focusing on expanding sales of new technologies and products

HMI panels using transmission and decoration techniques

- World's first* technology that enables the provision of new value
- Our first order
- Scheduled start of supply in FY2025



Increase orders for high-voltage bus bars

· Compatible with space savings with high voltage and large current



Exterior paint using CNF*

- Approximately 30% reduction in CO₂ emissions compared to conventional products
- Weight reduced by approximately 17% compared to existing products
- Improve recyclability



*CNF... Cellulose Nanofiber

※Image

Exterior coating products using fine foaming technology

- Approximately 35% reduction in CO₂ emissions compared to current products
- Weight reduced by approximately 40% compared to existing products



Evolution of Active Grille Shutter

- Contributing to the Extension of Vehicle Driving Distances
- To reduce CO₂ emissions
- Significant reduction in the number of components



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Exterior coating products in Mexico

- Started supply from Dec. 2024.
- Mexico Plant Receives first order for exterior coating products from a Non-Mazda affiliate.



Expansion into new growth strategy areas



Promote the development of products in new domains that incorporate electrical equipment technology into resins (to be released at "Automotive Engineering Exposition 2025 Yokohama)

Smart kick sensor

With 4D millimeter-wave sensors and AI learning to open and close the backdoor Safe and reliable operation

New Technical



The sensor's detection range has been optimized so that customers can operate it from a safe position.

It is controlled by a 4D millimeter wave sensor and AI learning so that it only responds to kick actions, preventing operational errors. Sensing

Elemental technologies for comfortable spaces

Elemental techniques that embody C2035 interior concept model





Taking on the Challenge of New Fields by Leveraging the Technological Capabilities Cultivated in Automotive Parts

Expansion into new areas

Expansion of design business

Increased orders for design operations in the home appliance domain by applying design know-how developed in automotive parts design





Creation of new fields

Collaboration with start-up companies

Promoting business development in collaboration with two start-up companies through a new business creation program



Chemical recycling utilizing catalyst technology

Aiming for Zero-Waste-to-Landfill through Recycling of Waste Plastics Generated in Manufacturing

%Progress image of demonstration experiment themes

Visualization of Sensitivity Expressed in Onomatopes

Development of materials that provide a sense of security and peace of mind based on Kansei Engineering

* Onomatopes...Words that reproduce various states, movements, etc. in sound.

Profitability Improvement Realization of Smart Factories









Profit Improvement at DNUS (US)



Achieved full-year profitability in net income in FY2024 through flexible production response to increased production by customers

Production
System

Actual

- Flexible response to increased production for Mazda
- Restrain labor costs by starting operation of autonomous production lines
- Achieved full-year net income profitability through increased production and ongoing cost reduction activities



Net sales
Operating income
Net Income

Recent sales expansion and production status

Expand sales of exterior parts (around the front)

Continue proposal activities to expand the number of products for which orders are received



- Achieve short-term development and vertical start-up, which are customer requirements.
- Implementing systematic recruitment/training to cope with increased production and starting mass production smoothly.

Outlook for the Current Fiscal Year and Toward Further Growth

- Steadily following increases in production in the future.
- Focus on presentations to acquire new customers.

Improving the efficiency of indirect operations through digital transformation

Linkage of mission-critical systems by promoting DX

Accelerate optimization of business processes with the aim of transforming from individual optimization to total optimization by strengthening linkage between the 7 systems

Improving Operational Efficiency through System Renovation

Promote operational reforms centered on system renovation, Aiming to reduce indirect operation man-hours by 30% by FY2027



Human capital management (HCM)





Strengthen ESG activities





Financial Strategy Strengthen Shareholder Returns



Purchase of Revision of Dividend Policy treasury stock ■A minimum consolidated dividend on equity (DOE) of 3.0% and a target consolidated dividend payout ratio of around 30% **Policv** Execute as appropriate in light of Dividends financial conditions and medium-to Dividend payout ratio 30% Returning profits to shareholders long-term demand for funds. **Dividends** DOE3.0% is a key management priority, Dividends and our basic policy is to provide Implement share buybacks stable and continuous dividends. Stable dividend with a lower Imit Net Income Type of stock to be Shares of our common stock acquired **Dividends and** Total number of Up to 4.250 thousand shares **Payout Ratio** 411.2% shares that can be (Maximum) acquired 39.3% 39.4% 2.8% 2.8% Total value of shares 3.0% Up to 2 billion yen (Maximum) repurchased 2.9% 38 36 +2 yen +4 yen 32 30 30 +2 yen From May 14th, 2025 to Oct. 31st, Acquisition period 19 2025 19 15 15 17 Acquisition method On Tokyo Stock Exchange trading 19 17 15 15 Market purchase FY2021 FY2022 FY2023 FY2024 FY2025 (Forecast) The Company plans to retire all shares to be Year-end dividend per share (yen) Interim dividend per share (yen) repurchased through this share buyback. **—**DOE(%) Consolidated dividend payout ratio (%) *FY2023 year-end dividends per share include a commemorative dividend of 2 year.

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Cash allocation







[Important Information]

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[Contact] DaikyoNishikawa Corporation Corporate Planning Department IR Group Phone: +81-82-493-5610



Appendix

Key performance and financial indicators (consolidated)



(Millions of yen)

	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024		FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
Net sales	184,314	182,219	150,234	116,669	145,744	159,019	168,561	Current assets	85,554	77,137	80,257	69,316	73,672	80,327	73,09
Cost of sales	160,738	163,780	136,690	108,934	131,955	138,550	146,186	Cash and deposits	37,571	32,529	39,842	28,455	28,070	39,079	30,92
Gross profit	23,575	18,438	13,544	7,735	13,789	20,469	22,375	Trade notes and accounts receivable etc.	35,995	33,056	31,760	29,138	33,916	29,647	30,76
Selling general and administrative expenses	8,954	9,443	9,087	10,368	10,335	11,778	12,370	Inventories	10,119	9,564	7,399	7,592	8,136	8,349	8,24
Operating profit(loss)	14,621	8,995	4,456	-2,632	3,453	8,690	10,004	Other	1,867	1,987	1,255	4,130	3,548	3,250	3,16
Operating profit ratio	7.9%	4.9%	3.0%	-2.3%	2.4%	5.5%	5.9%	Not-current assets	60,801	73,347	79,037	86,845	89,226	80,898	81,45
Non-operating income	764	1,121	1,273	2,191	807	1,634	2,391	Property, plant and equipment	55,189	68,346	73,167	80,432	81,036	75,670	75,843
Non-operating expenses	550	616	342	544	1,396	1,548	2,707	Intangible assets	976	767	741	799	887	1,105	1,55
Ordinary profit(loss)	14,836	9,500	5,386	-985	2,864	8,775	9,688	Investments and other assets	4,634	4,233	5,128	5,613	7,302	4,121	4,05
Extraordinary income	332	318	2,264	1,277	19	1,851	10	Total assets	146,356	150,484	159,295	156,162	162,899	161,225	154,554
Extoraordinary losses	279	2,140	4,097	1,201	368	2,371	155	Current liabilities	47,057	47,007	45,557	39,067	45,456	44,793	43,03
Income before income taxes	14,889	7,678	3,553	-909	2,515	8,255	9,543	Trade notes and accounts payable etc.	26,448	25,579	24,823	22,904	24,999	22,278	23,41
Income taxes	3,838	2,455	1,595	1,274	1,975	2,872	2,964	Short-term loans payable	2,509	1,757	1,694	1,442	1,470	1,498	1,550
Net income(loss) attributable to non-controlling interests	648	315	-578	-98	21	-399	80	Long-term loans payable due within one year	2,941	2,912	2,272	4,882	5,562	5,779	5,05
Net income(loss) attributable to owners of the patent	10,402	4,907	2,536	-2,085	518	5,782	6,498	Lease obligations	3,298	3,344	2,807	2,755	2,729	2,846	1,58
Capital investment	16,489	25,012	17,011	16,313	8,278	4,811	9,097	Other	11,859	13,412	13,958	7,083	10,693	12,390	11,42
Depreciation expense	9,561	10,716	10,510	10,798	11,895	11,383	10,885	Non-current liabilities	22,097	23,089	33,848	40,176	39,020	33,178	21,57
R&D expense	3,003	2,968	2,603	3,049	2,473	2,842	2,714	Bonds	15,549	17,658	29,241	34,128	32,191	28,068	18,10
Sales growth rate	7.2%	-1.1%	-17.6%	-22.3%	24.9%	9.1%	6.0%	Lease obligations	2,790	2,089	1,431	2,899	2,930	2,102	72
Return on equity(ROE)	14.7%	6.5%	3.3%	-2.8%	0.7%	7.4%	7.7%	Other	3,757	3,341	3,175	3,147	3,898	3,007	2,74
Return on assets(ROA)	10.4%	6.4%	3.5%	-0.6%	1.8%	5.4%	6.1%	Total liabilities	69,155	70,096	79,405	79,243	84,477	77,971	64,60
Earnings per share(EPS) (yen)	146.82	69.27	35.75	-29.37	7.30	81.34	91.36	Total net assets	77,200	80,387	79,889	76,918	78,422	83,254	89,949
Book value Per Share(BPS)	1,048.45	1,088.74	1,089.41	1,045.26	1,063.76	1,135.11	1,227.65	Interest-bearing debt	27,089	27,762	37,447	46,108	44,885	40,294	27,02
Dividend per share(yen)	34.00	30.00	30.00	30.00	30.00	32.00	36.00	Net interest-bearing debt	-10,482	-4,766	-2,394	17,652	16,814	1,214	-3,89
Dividend payout ratio (%)	23.2%	43.3%	83.9%	-	411.2%	39.3%	39.4%	Capital adequacy ratio	50.8%	51.3%	48.5%	47.5%	46.4%	50.1%	56.5%
Dividend on equity ratio(DOE)(3.4%	2.8%	2.8%	2.8%	2.8%	2.9%	3.0%	Operating cash flow	3,219	19,584	16,788	3,705	14,048	20,372	16,78
Dividend yeld(%)	3.3%	6.1%	3.9%	5.6%	4.7%	4.2%	6.0%	Investment cash flow	-19,539	-24,370	-17,567	-20,107	-8,991	1,593	-7,582
Price book-value ratio(PBR)	0.97	0.45	0.72	0.52	0.61	0.68	0.49	Financial cash flow	10,286	-2,012	8,565	3,579	-7,618	-8,801	-18,34
Price earnings ratio(PER)	6.92	7.13	21.65	-	88.36	7.35	6.55	FCF	-16,320	-4,786	-779	-16,402	5,056	21,966	9,20
Number of employees	5,265	5,432	5,414	5,482	5,461	5,601	5,779								

With the adoption of the "Accounting Standard for Revenue Recognition" from the fiscal year ended March 31, 2022, the Company previously recognized revenue at the gross amount of consideration including the purchase price of parts supplied but now recognizes revenue at the net amount of consideration excluding the purchase price of parts.

* Dividends per share for FY2023 include a commemorative dividend of 2 yen to commemorate the 10th anniversary of listing on the Tokyo Stock Exchange.
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Trends in Management Indicators







Net sales

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Currently focusing on expanding sales of plastic back doors in addition to interior and exterior plastic products, including instrument panels and bumpers Pioneer in the industry in replacing metal oil strainers with plastic oil strainers

Promoting sales expansion of battery covers as a new strategic product in anticipation of EVs in the future

: Ma	in products	Prior	rity products	
Instrumental panels	Bumpers	Tailga	ates/Backdoors	Coloo by Droduct
Mazda, Daihatsu, and Honda	Mazda, Toyota, Daihatsu, and Mitsubish	ni Daihatsu, Honda		Sales by Product Net sales 168.5 billion yen (FY2024)
Oil strainers Cooling wa	ter pipes Battery covers	ategic products for EV Busbars	S Charging ports	Other Exterior
Mazda, Daihatsu, Toyota, Honda, Nissan, SUB	ARU etc.	Mazda, Toyota,, SUBARU etc	2	Parts Parts Bumpers Tailgates Components



Change in composition ratio due to diversification of customers





Focusing on expanding sales to OEM companies with the aim of further expanding recruitment





(Millions of yen)

Summary	Higher sales and profits in the fourth quarter compared to the third quarter
Net sales	Increased due to compensation for production fluctuation in the U.S. and the impact of exchange rates in Central America and yen conversions.
Operating profit	Increased due to compensation for production fluctuation in the U.S., the impact of exchange rates in Central America and the absence of one-time expenses recorded in the third quarter.
Ordinary profit	Increased due to revenue of development discontinuation and increase in operating profit
Net profit	Increased due to a decrease in income taxes due to the reflection of the amount for the special deduction year of corporation tax.

FY2023 FY2024 Change Rate of change FY24Q4/FY24Q3 FY24Q4/FY24Q3 Q1 Q3 Q4 Q2 Q3 Q4 Q1 Q2 Net sales 37,217 40,253 42,897 38,651 40,568 42,930 41,835 43,226 1,391 3.3% 1,339 2,675 1,156 3,156 1,999 172.9% Operating profit 2,945 2,890 3,016 1,514 Operating profit 3.6% 7.3% 6.7% 3.9% 6.6% 7.0% 2.8% 7.3% 4.5pts margin Ordinary profit 1,749 2,868 2,513 3,357 1,975 1,292 3,062 1,769 136.8% 1,644 Net profit 1,150 1,799 2,324 507 2,331 922 575 2,668 2,093 364.0%

	/

Japan	Sales decreased due to a decrease in the number of units produced by major customers.
Central and North America	Sales increased due to compensation for production fluctuation in the U.S., the impact of exchange rates in Central America and yen conversions.
ASEAN	Sales decreased due to a decrease in the number of units manufactured by customers, etc.
China and Korea	Sales increased due to an increase in the number of units produced by major customers and domestic customers in China.

(Millions of yen)

		FY2023					FY2	Change	Change		
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	FY24Q4/FY24Q3	FY24Q4/FY24Q3
Domestic	Japan	23,973	28,107	28,487	22,723	24,826	26,297	26,525	26,142	-383	-1.4%
Overseas	Overseas Total	13,244	12,145	14,409	15,928	15,741	16,632	15,310	17,084	1,774	11.6%
	Central and North America	9,186	8,275	10,295	10,424	11,615	11,648	10,667	12,375	1,707	16.0%
	ASEAN	3,465	2,581	2,825	3,092	2,633	2,506	3,093	2,574	-519	-16.8%
	China and Korea	592	1,288	1,288	2,411	1,492	2,478	1,548	2,134	586	37.8%
Total		37,217	40,253	42,897	38,651	40,568	42,930	41,835	43,226	1,391	3.3%



Japan	Profit increased due to a decrease in expenses, despite the impact of lower sales.
Central and North America	Increased due to compensation for production fluctuation in the U.S., the absence of one-time expenses recorded in the third quarter and the impact of exchange rates in Central America.
ASEAN	Decreased due to the impact of lower sales, etc.
China and Korea	Loss narrowed due to the impact of increased sales, etc.

											(Millions of yen)
			FY2	023			FY2	Change	Change		
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	FY24Q4/FY24Q3	FY24Q4/FY24Q3
Domestic	Japan	165	2,387	1,649	511	1,611	1,968	1,368	1,849	480	35.1%
Overseas	Overseas Total	1,583	837	876	790	1,232	1,217	-125	1,079	1,204	-
	Central and North America	1,322	674	1,074	625	1,117	787	-296	1,349	1,646	-
	ASEAN	521	170	-40	91	237	81	371	-146	-517	-
	China and Korea	-260	-7	-157	72	-122	347	-200	-123	76	-
Consolidation adjustment		-409	-278	364	213	-168	-169	-86	227		
Consolidated operating income		1,339	2,945	2,890	1,514	2,675	3,016	1,156	3,156	1,999	172.9%